



Cool & Heat Office

Units 2-3
Dale Industrial Estate
Radcliffe
Manchester
M26 1AD

T: 0161 724 3585

E: service.cool@acegroup.org.uk

Cool and Heat Ltd is hiring! We are looking for a hard-working self-motivated salesperson who wants to start a career in industrial sales. We are looking to establish a new revenue stream from a very successful industrial organisation by selling heating and ventilation into SME and domestic markets.

With the aim of the country to go net carbon neutral by 2035, green grants, new technology and the desire to reduce energy bills there is a rapidly expanding and potentially huge market out there for you to access.

The candidate in the short term will generate the leads and then will be trained to design and cost up basic systems and then more complex systems in time, a training matrix will be designed around you to develop into an accredited MCS consultant. This is the first step to a lucrative, rewarding, and green career in a forward-thinking company.

Job Duties and Responsibilities

- Generate enquiries for Heating and ventilation to domestic and SMEs.
- Keep accurate records of calls and quotes.
- Work with Colleagues to produce quotes.
- Plan target areas both geographically and industry wise.
- Communicate with customers installation dates etc.
- Ensure customer satisfaction.

Qualifications & Requirements

- Be legal able to work in the UK.
- A full UK driving licence.
- Minimum GSEs in English and maths.
- Computer literate





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Core Value Candidate Qualifications

- Driven to succeed and committed to goal attainment.
- Willing to learn and develop a career.
- Hard working
- Honest
- Self-Motivated

Remuneration package

A competitive remuneration package will be offered to the right candidate however we expect first year OTE to be about £25k, along with fully expensed company vehicle, laptop, mobile phone, company pension scheme along with 20 days holiday + bank holidays raising a day a year to a maximum of 25 days.

